

# RESEARCH NOTE

## RETAIL TRADE TREND ESTIMATE INCREASED BY 0.1 PER CENT IN APRIL 2025 AND BY 3.8 PER CENT YEAR-ON-YEAR

**Friday, May 30 2025** - The latest release (April 2025) of the monthly ABS Retail Trade data indicates that the overall month-onmonth (m-o-m) **trend** series increased by 0.1 per cent, down from 0.2 per cent in March 2025. In **trend** terms, Retail Turnover increased by 3.8 per cent year-on-year (y-o-y), down from (a revised) 3.9 per cent in the pcp.

## **STATE OF PLAY**

The adjacent table summarises the key data in **seasonally adjusted** terms across the six ABS retail categories. The strongest growth was recorded for 'Cafes, restaurants and takeaway food services' retailing on a m-o-m basis (up 1.1 per cent), whilst 'Other' retailing (up 5.4 per cent) was the strongest performing category on a y-o-y basis. In **seasonally adjusted** terms, Retail Turnover decreased by 0.1 per cent in the month of April 2025, down from 0.3 per cent in the prior month. On a y-o-y basis, Retail Turnover increased by 3.8 per cent, down from 4.3 per cent in the pcp.

### TREND ANALYSIS: ONLINE RETAIL TURNOVER

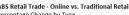
According to the 'experimental estimates of online retail turnover', online retail turnover decreased by 4.3 per cent on a m-o-m basis in April 2025 in 'original' terms. By comparison, 'traditional retail turnover' (i.e. retail turnover less online) decreased by 2.2 per cent m-o-m. On a y-o-y basis, online retail turnover increased by 7.5 per cent versus traditional retail turnover growth of 3.6 per cent over the same timeframe.

#### STATE BY STATE: BEST AND WORST

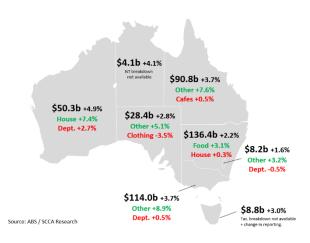
Retail turnover varies within the ABS defined six categories and across different jurisdictions. The adjacent map outlines and compares the total and growth of retail trade (y-o-y), and the best and worst retail growth categories. The strongest jurisdictions in seasonally adjusted terms were Western Australia (up 4.9 per cent to \$50.3 billion) followed by the Northern Territory (up 4.1 per cent to \$4.1 billion) and Queensland (up 3.7 per cent to \$90.8 billion). The Australian Capital Territory (up 1.6 per cent to \$8.2 billion) was the worst performing jurisdiction in percentage terms. The highest growth across most jurisdictions was recorded for 'Other' retailing, whilst the weakest categories across all jurisdictions were those considered as 'discretionary' spending. South Australia and the ACT were the only jurisdictions that did not record positive growth across all six categories.

CATEGORIES	\$ billion	m-o-m	last 3 months	у-о-у
Food retailing	\$14.86	<b>↓</b> -0.3%	<b>↑</b> 1.1%	<b>1</b> 4.2%
Household goods retailing	\$5.92	10.6%	<b>^</b> 0.2%	<b>^</b> 3.7%
Clothing, footwear and personal accessory retailing	\$3.01	<b>↓</b> -2.5%	↓-2.4%	<b>个</b> 1.5%
Department stores	\$1.90	<b>↓</b> -2.5%	<b>↓</b> -1.8%	10.0%
Other retailing	\$5.92	<b>1</b> 0.7%	1.6%	<b>↑</b> 5.4%
Cafes, restaurants and takeaway food services	\$5.61	<b>↑</b> 1.1%	<b>^</b> 0.7%	<b>^</b> 3.6%
Retail Turnover	\$37.21	♦ -0.1%	1.4%	<b>^ 3.8</b> %
Source: ABS / SCCA Research	*Seasonally Adjusted			





<sup>Online Retail Turnover Retail Turnover (excl. Online)
Source: SCCA Research / ABS</sup> 



This information is general information only and is subject to change without notice. No representations or warranties of any nature whatsoever are given, intended or implied. The Shopping Centre Council of Australia (SCCA) will not be liable for any omission or errors. The SCCA will not be liable, including for negligence, for any direct, indirect, special, incidental, or consequential losses or damages arising out of or in any way connected with use of any of this information. This information does not form part of o constitute an offer or contract. You should rely on your own enquiries about the accuracy of any information or materials. All images are only for illustrative purposes. This information must not be copied, reproduced, or distributed without the prior writter consent of the SCCA. Please note that backdated chances are often made to ABS data series.